Penguin Random House

BUSINESS TITLES **- 2015** -

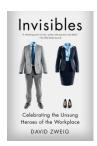


Career Advice

Invisibles / David Zweig 978-1-59184-790-8 \$16.00 06-09-2015

"It's a refreshing point of view, written with the precision and detail of the magazine fact checker Mr. Zweig used to be. The values he champions are those that could surely benefit our society (and economy) more than our current obsession with personal status."

--The Wall Street Journal



I Know How She Does It / Laura Vanderkam 978-1-59184-732-8 \$27.95

From the author of the bestselling ebook What the Most Successful People Do Before Breakfast, a data-driven look at how high-earning women actually spend their time at work and at home, with surprising findings.



13 Fatal Errors Managers Make and How You Can Avoid Them / W. Steven Brown

978-1-101-98894-7 \$15.00 12-01-2015

Now in trade paperback--renowned business trainer W. Steven Brown provides managers with essential leadership tools through straightforward, insightful advice.



What Color Is Your Parachute? 2016 / Richard N. Bolles

978-1-60774-662-1 \$19.99 08-11-2015

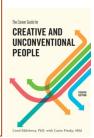
The world's most popular job-search book is updated for 2016 to tailor its long-trusted guidance with up-to-the-minute information and advice for today's job-hunters and career-changers.



The Career Guide for Creative and Unconventional People, Fourth Edition / Carol Eikleberry, PhD, with Carrie Pinsky, MEd

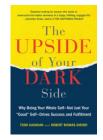
978-1-60774-783-3 \$14.99 09-08-2015

A practical career guide for creatively inclined job seekers of all ages, with tips and counsel on how to use their independent and innovative talents and passions to make money, express themselves, and find a job they love.



The Upside of Your Dark Side / Todd Kashdan, Robert Biswas-Diener 978-0-14-751644-2 \$16.00 09-01-2015

Two mavericks in the field of positive psychology deliver a timely message--"negative" emotions can be good for you.



Corporate Culture

The Power to Get Things Done / Steve Levinson, PhD, and Chris Cooper 978-0-399-17584-8 \$16.95 12-29-2015

A psychologist and work coach collaborate on a "cheat sheet" of practical ways to turn good intentions into action.



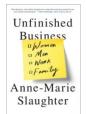
Play at Work / Adam L. Penenberg; Foreword by Gabe Zichermann 978-1-59184-710-6 \$17.00 11-24-2015

An acclaimed journalist examines how games can help us learn, create, and innovate in any kind of business.



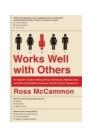
Unfinished Business / Anne-Marie Slaughter 978-0-8129-9456-8 \$28.00 09-29-2015

Anne-Marie Slaughter's hotly anticipated book on work-life balance and gender equality, the leap beyond Sheryl Sandberg's Lean in (sometimes "If you lean in too far, you will tip over"), and a path forward to the future of the American workplace and lifestyle.



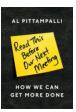
Works Well with Others / Ross McCammon 978-0-525-95502-3 \$26.95 10-06-2015

Esquire editor and Entrepreneur's etiquette columnist Ross McCammon delivers a funny and authoritative guide that provides the advice you really need to be confident and authentic at work, even when you have no idea what's going on.



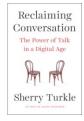
Read This Before Our Next Meeting / Al Pittampalli 978-1-59184-827-1 \$19.95 09-15-2015

Finally available in bookstores, an accessible guide on making meetings more effective, efficient, and worthy of attending



Reclaiming Conversation / Sherry Turkle 978-1-59420-555-2 \$27.95 10-06-2015

Renowned media scholar Sherry Turkle investigates how a flight from conversation undermines our relationships, creativity, and productivity --- and why reclaiming face-to-face conversation can help us regain lost ground.





Creative Thinking

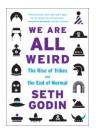
The Doodle Revolution / Sunni Brown 978-1-59184-703-8 \$20.00 05-26-2015

"Contrary to popular opinion, doodling is a serious endeavor. As Brown shows in this smart and accessible book, applying visual language allows you to see new dimensions of a problem--and at times, new aspects of yourself. So get out your writing sticks and prepare to doodle!" --Daniel H. Pink, author of To Sell Is Human and Drive



We Are All Weird / Seth Godin 978-1-59184-824-0 \$19.95 09-15-2015

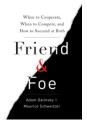
Finally available in bookstores, Seth Godin's cult classic on the future of marketing



Friend and Foe / Adam Galinsky and Maurice Schweitzer

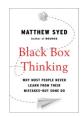
978-0-307-72021-4 \$27.00 09-29-2015

How to improve relationships and come out on top in any interaction or negotiation, at work and at home, by learning when to compete and when to cooperate—and how to do both better.



Black Box Thinking / Matthew Syed 978-1-59184-822-6 \$27.95 11-03-2015

An eye-opening, Gladwellian look at the power of a positive attitude toward failure and its profound impact on our success in any field.



Superforecasting / Philip E. Tetlock and Dan Gardner 978-0-8041-3669-3 \$28.00 09-29-2015

From one of the world's most highly regarded social scientists comes a seminal book on forecasting that shows, for the first time, how we can all get better at making predictions.



Thinking Smarter / Shlomo Benartzi 978-1-59184-805-9 \$24.95 05-12-2015

From the acclaimed behavioral economist Shlomo Benartzi, a powerful new approach to thinking smarter when making important life decisions.



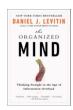
Our Robots, Ourselves / David A. Mindell 978-0-525-42697-4 \$27.95 10-13-2015

A provocative argument for the crucial role of people in a changing technological landscape, from an MIT professor and expert on the history of engineering.



The Organized Mind / Daniel J. Levitin 978-0-14-751631-2 \$17.00 09-01-2015

New York Times bestselling author and neuroscientist Daniel J. Levitin shifts his keen insights from your brain on music to your brain in a sea of details.



The Inventor's Bible, Fourth Edition / Ronald Louis Docie, Sr.

978-1-60774-927-1 \$24.99 09-01-2015

The definitive guide for inventors, newly updated with the latest patenting laws, information on crowdfunding, and online resources.



The Best Place to Work / Ron Friedman, PhD 978-0-399-16560-3 \$16.95 12-01-2015

Now in paperback: A groundbreaking, practical guide for fueling workplace happiness, creativity, and success based on the latest research from the behavioral sciences.



Lost Ocean / Johanna Basford 978-0-14-310899-3 \$16.95 10-27-2015

From the creator of the worldwide bestsellers Secret Garden and Enchanted Forest, a beautiful new coloring book that takes you on a magical journey beneath the waves.



Every Little Thing / Payton Cosell Turner 978-1-101-90575-3 \$15.99 11-03-2015

Celebrated everywhere from the New York Times to Refinery 29 to Elle Dé cor and Design Sponge, the Brooklyn-based wallpaper design studio Flat Vernacular brings their signature pattern-based art to the white-hot trend of adult coloring books.



The Time Garden / Daria Song
This adult coloring book based on the international

best seller from Korean artist Daria Song takes readers on a visual journey into a magical cuckoo clock-inspired world.



Outside the Lines / Souris Hong-Porretta 978-0-399-16208-4 \$18.00 09-03-2013





Economics

The Smarter Screen / Shlomo Benartzi with Jonah Lehrer

978-1-59184-786-1 \$27.95 10-06-2015

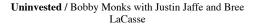
A leading behavioral economist shows how businesses can improve consumer thinking and decision-making on screens.

More Awesome Than Money / Jim Dwyer 978-0-14-312789-5 \$17.00 11-10-2015

The true story of four computer nerds who tried to build a revolutionary online network based on privacy & David v Goliath startup effort that ended not in a billion dollar buy-out but in personal tragedy.

The Secret Club That Runs the World / Kate Kelly 978-1-59184-713-7 \$17.00 06-16-2015

"An absorbing inside look at the shady world of multinational brokers."--Booklist



978-1-59184-819-6 \$25.95 08-04-2015 Monks is determined to help investors get out of their unhappy dream state. His experiences in the financial sector both as executive and customer, investor and creditor give him a unique perspective on how we got to this point and how to fix it. He also draws on original research and interview with key figures such as Vanguard founder Jack Bogle, legendary investor Carl Icahn, and former Congressman Barney Frank, co-author of the Dodd-Frank Act. Monks's conclusionWhen we outsource our investing, whether we use a money manager or a mutual fund, we sacrifice control but not responsibility. My goal in writing this book is to convince you that the best (and only) way to fix this broken system is to awaken a critical mass of engaged investors and recruit them to participate more fully in the investing process. I want to empower investors by enhancing their understanding of what really happens."This book is for anyone who cares about their own financial future, as well as the

Saving Capitalism / Robert B. Reich 978-0-385-35057-0 \$26.95 09-29-2015

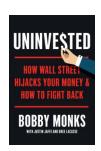
broader problems facing our economy and society

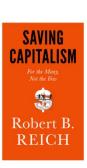
From the author of Aftershock and The Work of Nations, his most important book to date--a passionate yet practical, sweeping yet minutely argued, mythshattering breakdown of what's wrong with our political-economic system, and what it will take to fix







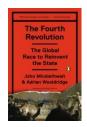




The Fourth Revolution / John Micklethwait, Adrian Wooldridge

978-0-14-312760-4 \$17.00 07-14-2015

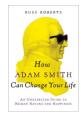
From the bestselling authors of The Right Nation, a visionary argument that our current crisis in government is nothing less than the fourth radical transition in the history of the nation-state



How Adam Smith Can Change Your Life / Russ Roberts

978-1-59184-795-3 \$15.00 10-13-2015

Adam Smith, one of history's greatest thinkers, reveals the surprising connections between happiness, virtue, fame, and fortune.



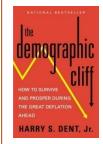
We-Commerce / Billee Howard 978-0-399-17362-2 \$25.00 12-01-2015

Timely, innovative advice for small businesses, entrepreneurs, and professionals trying to take advantage of the new global, sharing economy to improve their reach and grow their brands.



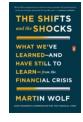
The Demographic Cliff / Harry S. Dent, Jr. 978-1-59184-788-5 \$17.00 08-25-2015

Bestselling author and financial guru Harry Dent shows why we're facing a "great deflation" and what to do about it now



The Shifts and the Shocks / Martin Wolf

978-0-14-312763-5 \$18.00 11-24-2015
From the Chief Economics Commentator for the
Financial Times, a brilliant tour d'horizon of the new
global economy and its trajectory





Entrepreneurship

Traction / Gabriel Weinberg and Justin Mares 978-1-59184-836-3 \$27.95 10-06-2015

Two successful startup founders offer a comprehensive overview of the various ways startups can achieve strong, sustainable growth, and a guide to choosing the ones that will make the differencee.

Dream Year / Ben Arment 978-1-59184-794-6 \$16.00 09-08-2015

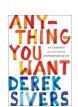
A powerful approach to pursuing the dream you thought was impossible, over the course of a single year. Based on the author's popular "Dream Year" online program.

Anything You Want / Derek Sivers 978-1-59184-826-4 \$19.95 09-15-2015

Finally available in bookstores, the Portfolio edition of Derek Sivers's iconic manifesto on lessons learned while becoming an entrepreneur







The Conquer Kit / Natalie MacNeil 978-0-399-17577-0 \$16.95 12-29-2015

Wreck this Journal meets #Girlboss in an interactive experience that helps female entrepreneurs of all stripes realize their start-up dreams.



The Glitter Plan / Pamela Skaist-Levy, Gela Nash-Taylor, Booth Moore 978-1-59240-935-8 \$17.00 05-19-2015

A business memoir from the creators of Juicy Couture on how two best friends turned a shared dream, \$200, and a feminist punk-rock style of entrepreneurialship into a multi-million dollar fashion empire.



The Introvert Entrepreneur / Beth L. Buelow 978-0-399-17483-4 \$15.95 11-03-2015

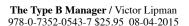
A practical guide to help introverts harness their natural gifts and entrepreneurial spirit.



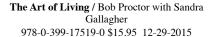
Leadership & Management

The Heart-Led Leader / Tommy Spaulding 978-0-553-41903-0 \$26.00 10-06-2015

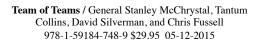
In The Heart-Led Leader, motivational speaker and former CEO Tommy Spaulding, bestselling author of It's Not Just Who You Know, tackles the subject of principled leadership, pointing out that who you are—the values and principles that guide your life and shape you as a leader—is far more important than what your title is or what trophies or ribbons you have on your bookshelf.



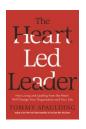
A guide showing managers how the unexpected strengths of different personality types can boost employee engagement and productivity.



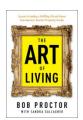
Mentor and business guru Bob Proctor--for the first time in the trade market--offers the potent wisdom from one of his most popular workshops in book form!

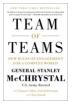


Retired four-star general Stanley McChrystal, the bestselling author of My Share of the Task, shares the leadership strategy that transformed his command.



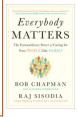






Everybody Matters / Bob Chapman and Raj Sisodia 978-1-59184-779-3 \$27.95 10-06-2015

Much studied CEO Bob Chapman and bestselling author Raj Sisodia take on one of the greatest misconceptions of modern business--that leadership starts with getting the right people on the bus (and the wrong people off). Real leader enable the people already on the bus to achieve extraordinary things.



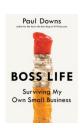
Good Profit / Charles G. Koch 978-1-101-90413-8 \$28.00 10-13-2015

A Legendary CEO's Unique Management System



Boss Life / Paul Downs 978-0-399-17233-5 \$26.95 08-04-2015

New York Times columnist Paul Downs details the development of his small furniture business and the challenges he has faced along the way. Boss Life is an inside look at what it's like to run a small business, allowing us, by extension, to understand how a significant part of our economy functions.





Memoirs

The Work / Wes Moore 978-0-8129-8384-5 \$16.00 07-21-2015

For fans of Wes Moore's bestselling The Other Wes Moore, this book continues his remarkable quest to "find a life that matters" -- from Oxford and Afghanistan to Wall Street and the White House-woven together with the stories of remarkable changemakers he meets along the way who found the meaning of their lives in serving others; for readers who've embraced uplifting personal narratives like In Pursuit of Happyness or books that tell inspiring stories of finding purpose.



How Teaching
Western

Western
Manners in
China

Became
Its Oun
Unforgettal
Lesson

I Stand Corrected / Eden Collinsworth 978-0-8041-7046-8 \$15.95 11-10-2015

From an American businesswoman who has spent years working, writing, and publishing in China: a warmly written, compulsively readable guide to navigating the cultural differences between East and West.

Life is Good / Bert Jacobs and John Jacobs 978-1-4262-1563-6 \$25.00 09-01-2015

From Life is Good founders and brothers Bert and John Jacobs, this inspiring book of wisdom outlines the ten key "superpowers" readers need to live their best lives. Based on the brothers' personal and professional journey, this whimsically illustrated guide captures the unique voice and profound optimism that is the foundation of their beloved T-shirt and apparel company, now worth more than \$100 million.



Steve Jobs: Insanely Great / Jessie Hartland 978-0-307-98295-7 \$22.95 07-21-2015

This entertaining and accessible graphic biography about Apple's founder is a perfect complement to more text-heavy books like Walter Isaacson's, and will appeal to the legions of readers who live and breathe the techno-centric world Jobs created.



Motivation

DO

EDEN COLLINSWORTH

Do Less, Get More / Shaa Wasmund 978-1-59184-716-8 \$27.95 06-09-2015

The US debut of a rising star among UK business authors. An essential guide to achieving success and living life to the fullest.



Brainblocks / Theo Tsaousides 978-0-7352-0545-1 \$14.95 08-04-2015

A practical guide to overcoming the "brainblocks" that get in the way of achieving success.



How to Fly a Horse / Kevin Ashton 978-0-8041-7006-2 \$15.95 09-15-2015

Inspiring and empowering, Kevin Ashton, creator of the Internet of Things, takes the reader on a journey behind the scenes of humanity's greatest inventions, revealing the surprising way we make something new.



Poke the Box / Seth Godin 978-1-59184-825-7 \$19.95 09-15-2015

Finally available in bookstores, Seth Godin's spirited call to action that demands that you stop waiting for a road map and start drawing one instead



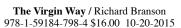
Rising Strong / Brené Brown, PhD, LMSW 978-0-8129-9582-4 \$27.00 08-25-2015

For the legions of fans of the #1 New York Times bestsellers Daring Greatly and The Gifts of Imperfectio, Rising Strong tells us what it takes to get back up after failure and teaches us how owning our stories of disappointment and heartbreak gives us the power to write a daring new ending.

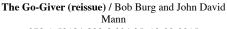


#GIRLBOSS / Sophia Amoruso 978-1-59184-793-9 \$16.00 09-29-2015

"Part memoir, part management guide and part girlpower manifesto. A sort of a Lean In for misfits, it offers young women a candid guide to starting a business and going after what they want." --Washington Post



Bestselling author and business icon Sir Richard Branson shares his leadership secrets.



978-1-59184-828-8 \$24.95 10-20-2015

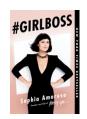
The expanded edition of the now-classic business parable that shares the secret for stratospheric success: changing one's focus from getting to giving and then enjoying the returns that naturally follow.

Louder than Words / Todd Henry 978-1-59184-752-6 \$27.95 08-11-2015

A guide to finding your unique voice by the acclaimed author of The Accidental Creative and Die Empty.

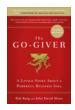
It's Not What You Say / Michael Parker 978-0-399-17543-5 \$15.95 12-01-2015

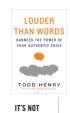
A creatively illustrated guide to selling your ideas, and yourself, written by one of the top advertising pitch men in the world.





Branson









Personal Success & Growth

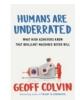
Playing Big / Tara Mohr 978-1-59240-960-0 \$17.00 12-29-2015

Based on Tara Mohr's acclaimed leadership program, Playing Big arms women with the practical skills that will embolden them to implement the changes they want to see—both in themselves and in the world.



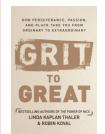
Humans Are Underrated / Geoff Colvin 978-1-59184-720-5 \$27.95 08-04-2015

From the bestselling author of Talent is Overrated, an extensive look at the essential human skills that can never be replaced by technology.



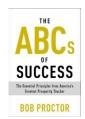
Grit to Great / Linda Kaplan Thaler and Robin Koval 978-0-8041-3912-0 \$19.95 09-08-2015

It is not native intelligence or natural talent that makes people excel, say Linda Kaplan Thaler and Robin Koval--it's old-fashioned sweat equity and hard work. And that claim is backed up by new research from MacArthur Fellowship Award winner and University of Pennsylvania psychologist Angela Duckworth, among others. Not everyone is blessed with exceptional intelligence or wins the gene lottery. But the good news is that you can excel beyond your wildest dreams in your career and your personal lifesuccess is within your grasp—through the right attitude and determination.



The ABCs of Success / Bob Proctor 978-0-399-17518-3 \$15.95 06-09-2015

A readable, easily accessible guide to the principles of success by one of the most respected and sought-after motivational speakers of our time. In the tradition of Og Mandino and Zig Ziglar, this inspirational guide, based on Bob Proctor's classes, workshops and teachings, uses a wide variety of subjects, from "Achievement" to "Worry," to bring clarity, information, and motivation to readers.



Simple Giving / Jennifer Iacovelli 978-0-399-17245-8 \$14.95 10-27-2015

You can make a difference on a daily basis, and it's not as difficult as you may think! Simple Giving includes more than 50 ideas to make the world a better place.



The Giving Way to Happiness / Jenny Santi 978-0-399-17549-7 \$25.95 10-27-2015

Jenny Santi, a philanthropy advisor to some of the world's wealthiest philanthropists, reveals the surprising truth about how giving can help those who give just as much as those who receive. Included in the book are inspiring personal stories of generosity by Goldie Hawn, Nobel Peace Prize Winner Muhammad Yunus, amd supermodel Christy Turlington-Burns, among many others.



Selling & Sales

Adversaries into Allies / Bob Burg 978-1-59184-816-5 \$16.00 06-23-2015

The bestselling co-author of The Go-Giver offers new insights into what it means to be truly influential



"Being an agile seller in today's business environment virtually guarantees a prosperous career." --Jill Konrath





The Challenger Customer / Brent Adamson, Matthew Dixon, Pat Spenner, and Nick Toman 978-1-59184-815-8 \$28.95 09-08-2015

As the bestseller The Challenger Sale proved, challenging the customer is now the key to sales success. But it turns out that's only half the story. It's not just that you challenge but who you challenge that really matters. To win today, you need a Challenger inside the customer organization--a mobilizer.

